

## MARKETING POWDER PARTNER PACKAGES

We are pleased to be offering discounted packaging on 3 day or more lift, lesson or lift, lesson and hire packages when accommodation is booked with a participating Powder Partner (see below).

<b>50%</b> Discount	11 June - 23 June & 12 September - 2 October
<b>30%</b> Discount	24 June – 30 June & 2 September – 11 September
<b>20%</b> Discount	22 July – 28 July

## PARTICIPATING MARKETING PARTNERS

Alpine Haven	Karoondah
Alpine Heights	Lawlers
Arlberg Hotel	Marouka
Arrabri Ski Club	Moritz
Asgaard Alpine Club	Outside Edge
Austen Alpine Club	Pegasus Alpine Club
Blowhard Chalet	Rangers
B'Rush Ski Lodge	Razorback
Chalet Hotham	Rundells Alpine Lodge
Fountains	Ski Club of East Gippsland (SCEG)
Gravbrot Ski Club	Shamrock
Higgi Drive Apartments	Sun Apartments
High Plain Lodge	Ultima
Hotham Heights Chalet	White Crystal Apartments
Hotham 1750	Zirky's

**\*\*Properties are subject to amendment without notice\*\***

## PARTNER PROGRAM TERMS & CONDITIONS

- Discounted rate are only available on 3 day or more lift, lesson or lift, lesson and hire packages **off the season pricing**.
- Discounted tickets are only available if accommodation is arranged with a participating Powder Partner
- **Discounted tickets must be booked with MHSC 48 hours prior to collection/ticket start date**
- Late ticket orders will be at retail price
- Kids Ski Free tickets are only available with paid adult tickets for the same duration
- Prices are commissionable at your standard rate (where applicable)
- The extra days rate is a per day rate for each consecutive day after 7 days. This rate is only available at time of purchase – no upgrades once guests have used their tickets
- The 1<sup>st</sup> date of all bookings determines total discount **except** when any period of the stay falls outside of any discount period date range longer than in the discounted period i.e. A booking coming in (commencing skiing) on 28 June could book a 10 day visit and receive 30% off for the first six days and then pay full rates for the last four days skiing/accommodation. If in any doubt, please contact the MHSC Ticket Sales Department.

## ADULT & YOUTH PARTNER PRICES

<b>Adult Lift/Lesson</b>	<b>50% off 11 - 23 June &amp; 12 Sept to close</b>	<b>30% off 24 - 30 June &amp; 2 - 11 Sept</b>	<b>20% off 22 - 28 July</b>	<b>Retail 1 - 21 July &amp; 29 July - 1 Sept</b>
3 days	220	307	351	439
4 days	277	388	444	555
5 days	328	460	525	656
6 days	372	521	595	744
7 days	409	573	655	819
Extra Days*	37	52	60	75
<b>Adult Lift/Lesson/Hire</b>	<b>50% off 11 - 23 June &amp; 12 Sept to close</b>	<b>30% off 24 - 30 June &amp; 2 - 11 Sept</b>	<b>20% off 22 - 28 July</b>	<b>Retail 1 - 21 July &amp; 29 July - 1 Sept</b>
3 days	298	417	476	595
4 days	361	505	577	721
5 days	416	583	666	833
6 days	465	651	745	931
7 days	508	711	812	1,015
Extra Days*	42	59	68	85

<b>Youth Lift/Lesson</b>	<b>50% off 11 - 23 June &amp; 12 Sept to close</b>	<b>30% off 24 - 30 June &amp; 2 - 11 Sept</b>	<b>20% off 22 - 28 July</b>	<b>Retail 1 - 21 July &amp; 29 July - 1 Sept</b>
3 days	187	261	299	373
4 days	236	330	377	472
5 days	279	391	446	558
6 days	316	443	506	633
7 days	348	487	557	696
Extra Days*	32	44	51	63
<b>Youth Lift/Lesson/Hire</b>	<b>50% off 11 - 23 June &amp; 12 Sept to close</b>	<b>30% off 24 - 30 June &amp; 2 - 11 Sept</b>	<b>20% off 22 - 28 July</b>	<b>Retail 1 - 21 July &amp; 29 July - 1 Sept</b>
3 days	265	371	424	530
4 days	319	447	510	638
5 days	367	514	587	734
6 days	409	573	655	819
7 days	446	625	714	892
Extra Days*	37	51	57	73

**NB:** All tickets are for consecutive days

\* The extra days rate is a per day rate for each consecutive day after 7 days. This rate is only available at time of purchase – no upgrades once guests have used their tickets

## CHILDREN PARTNER PRICES

<b>Lift, Lesson &amp; Lunch All Day 9.15am-3.30pm</b>	<b>30% off 24 - 30 June &amp; 2 - 11 Sept</b>	<b>20% off 22 - 28 July</b>	<b>Retail 1 - 21 July &amp; 29 July - 1 Sept</b>
3 days	267	305	382
4 days	344	394	492
5 days	417	477	596
6 days	482	551	689
7 days	530	606	757
Extra Days*	48	52	68
<b>Lift, Lesson, Lunch &amp; Hire All Day 9.15am-3.30pm</b>	<b>30% off 24 - 30 June &amp; 2 - 11 Sept</b>	<b>20% off 22 - 28 July</b>	<b>Retail 1 - 21 July &amp; 29 July - 1 Sept</b>
3 days	316	361	451
4 days	395	452	565
5 days	470	537	672
6 days	532	608	760
7 days	584	667	834
Extra Days*	51	59	74

<b>Lift, Lesson Half Day 9.15am - 12.30pm</b>	<b>30% off 24 - 30 June &amp; 2 - 11 Sept</b>	<b>20% off 22 - 28 July</b>	<b>Retail 1 - 21 July &amp; 29 July - 1 Sept</b>
3 days	210	240	300
4 days	271	310	387
5 days	327	373	467
6 days	377	430	538
7 days	423	483	604
Extra Days*	46	53	66
<b>Lift, Lesson &amp; Hire Half Day 9.15am - 12.30pm</b>	<b>30% off 24 - 30 June &amp; 2 - 11 Sept</b>	<b>20% off 22 - 28 July</b>	<b>Retail 1 - 21 July &amp; 29 July - 1 Sept</b>
3 days	261	299	373
4 days	325	372	465
5 days	385	440	550
6 days	435	497	622
7 days	484	553	692
Extra Days*	47	56	70

**NB:** All tickets are for consecutive days

\* The extra days rate is a per day rate for each consecutive day after 7 days. This rate is only available at time of purchase – no upgrades once guests have used their tickets

## KIDS SKI FREE- ADD ON OPTIONS

*Only available during 50% off period: 11 – 23 June & 12 September to season close*

### Lesson & Rental

Consecutive Days	3 hr lesson	Full Day Lesson
3 days	207	261
4 days	259	331
5 days	312	401
6 days	363	471
7 days	415	541
Extra Days*	53	70

### Lesson Only

Consecutive Days	3 hr lesson	Full Day Lesson
3 days	135	189
4 days	181	252
5 days	226	316
6 days	270	379
7 days	316	442
Extra Days*	46	63

### Rental Only

Consecutive Days	SBP or SB
3 days	72
4 days	79
5 days	86
6 days	93
7 days	100
Extra Days*	7

**NB:** Kids Ski Free tickets are only available with paying adult ticket for the same duration

## AUGUST FLEXI DEALS

*Valid 1-28 August. Adults tickets only.*

Consecutive Days	Lift & Lesson	Lift, Lesson & Hire
5 days	591	750
6 days	670	838
7 days	737	914
Extra Days*	67	76

**NB:** Available for 5 or more day Lift/Lesson or Lift/Lesson/Hire Packages. The Flexi vouchers can be redeemed for their personalised mix of;

- Group lessons
- Private lessons
- Hydro Pass @ Onsen Retreat & Spa Dinner Plain
- 60 minute hot stone or massage @ Dinner Plain Onsen Retreat & Spa or White Spa Hotham
- Sunset Tour
- Grooming Tour

## HELMET POLICY

Mount Hotham Skiing Company (MHSC) in conjunction with the Australian Ski Areas Association (ASAA) recommends the wearing of helmets for skiing and riding. Skiers and snowboarders are encouraged to educate themselves on the benefits and limitations of helmet usage while emphasising that skiing and snowboarding in a controlled and responsible manner at all times is the primary safety consideration for all skiers and boarders.

In addition, MHSC requires guests to wear helmets while undertaking certain activities and programs within the resort.

- All guest participants in what is known as Kids and Children's Snowsports School Programs (Milo Mighty Mites & Milo Kids Klub) must wear an accredited ski or snowboard helmet. These helmets are available FREE to participants in these programs through Hotham Sports outlets in conjunction with equipment hire.
- All guest participants, of whatever age, in Snowsports School or other resort race programs, which involve or include terrain parks, pipes, skier/boarder cross and/or race courses will be required to wear an accredited ski or snowboard helmet.